

# SIEMENS

November 2008

## Siemens in Lithuania

**Siemens in Lithuania holds leading positions in its Industry, Energy and Healthcare Sectors, while Siemens IT Solutions and Services functions across all three Sectors. In fiscal 2008 (October 1, 2007 – September 30, 2008), sales to customers in Lithuania amounted to more than EUR 124 million. New orders totaled almost EUR 64 million. Siemens currently has about 110 employees in Lithuania.**

In fiscal 2008, Siemens in Lithuania scored major successes in the following Sectors:

### **Industry Sector**

The largest cement company in the Baltic region, Akmenes Cementas, awarded Siemens a contract to supply electrical equipment for a new production line. The contract is a part of the customers' production modernization project to be completed by 2011.

Siemens also received an order to supply the complete range of building automation products and systems for the new Kempinski hotel in Vilnius. The scope of supply includes a building management system (BMS), guest room management system, danger management system, fire detection, access control, closed-circuit television (CCTV) system, computer telephone network, and lighting and electrical installation technology.

### **Energy Sector**

Siemens continued to modernize the Lithuanian's power infrastructure. The company was also awarded a number of contracts from the energy distribution utility VST. The largest order was received for reconstruction of the Silutes 110/35/10 kV transformer substation.

## **Healthcare Sector**

Siemens signed a contract with the Ministry of Health and two large hospitals in the Lithuanian cities of Kaunas and Klaipeda to install new hospital information systems (HIS). The systems will facilitate the hospital administration processes and help the institutions provide better healthcare services.

Siemens also installed the next generation magnetic resonance (MR) MAGNETOM AVANTO in the neurosurgery block at the Kaunas University Hospital. MAGNETOM AVANTO is the most sophisticated MR equipment to reach Lithuania; it will allow medics to perform regular scans of any anatomical part. Also, for the first time, medics will be able to make difficult diagnoses of brain diseases and breast cancer with speed and accuracy.

## **Cross-Sector Business**

Siemens IT Solutions and Services (SIS) was awarded a contract from the private university of management and economics ISM. The contract calls for putting into place the SAP enterprise resource planning system. That will include a specially designed SAP campus management module and SAP customer relationship and personnel management modules.

## **History and Corporate Citizenship**

Siemens' activities in Lithuania date back to 1854 when Siemens built a 1,200 km telegraph line from St. Petersburg to Warsaw, passing through Lithuania's cities. UAB Siemens is a subsidiary of Siemens Osakeyhtiö in Finland. Since our first office opened in October 1995 in Vilnius, Siemens has gained respect for its activities as a corporate citizen and for its contributions to Lithuania. For example, we have closely collaborated with schools and universities and have sponsored the National Lithuanian Ballet and Opera Theater. The city's arena, which opened its doors in November 2004, also bears the name of Siemens.

**For further information, please contact:**

**Ramunas Gaukstas**

Head of Corporate Communications

UAB Siemens

J. Jasinskio g.16c,

LT-01112 Vilnius

Lithuania

Tel: (+370) 239-1590

Fax: (+370) 239-1501

E-mail: [ramunas.gaukstas@siemens.com](mailto:ramunas.gaukstas@siemens.com)