



CV - Dr. Michael Schumann

Dr. Michael Schumann is the chairman of the the ARQUES Industries AG Executive Board since February 2008 and is also responsible for the acquisition department.

After studying business economics and political sciences, Dr. Schumann worked as personal consultant to Prof. Dr. Berthold Beitz (representative of the majority partner of the Krupp Group) and was involved, among other things, in the amalgamation between the Krupp Group and Hoesch AG, before joining Treuhandanstalt Berlin as a department head. He then founded Branchen Medien Verlag GmbH, a specialist publishing house with a multimedia product range aimed specifically at highly-qualified service providers. After the successful sale of the publishing house to a strategic investor, Dr. Schumann, together with partners, founded internet communities AG. As a member of the executive board of internet communities AG, he was significantly responsible for the business development of the venture capital company. The company had a shareholding in 'young' internet companies and supported these by means of capital and management know-how.

Dr. Schumann has been with the ARQUES acquisitions division in a managerial position since the beginning of 2003 and was considerably involved in numerous company purchases. Since October 2006 Dr. Michael Schumann is member of the Executive Board, since February 2008 he is the chairman of the Executive Board.



Curriculum Vitae

- Name:** Michael Schumann
- Date & Place of birth:** 26 October 1961 in Tutzing
- Family Status:** Married, 2 children
- Education:**
- 1982 - 1987 Business studies in Munich, Business degree
 - 1982 - 1990 Political studies in Munich, PhD
 - 1988 - 1990 Post-graduate studies for English speaking countries together with general & business English, Munich
 - 1990 Doctorate at the Bundeswehr University, Munich, Dr. rer. pol.
- Career:**
- 1987 - 1988 UBM Unternehmensberatung München (today Mercer Management Consultants)
 - 1990 - 1991 Personal consultant to Prof. Dr. Berthold Beitz
 - Supporting Prof. Dr. Beitz in his position as representative of the majority partner of the Krupp Group
 - Emphasis: Amalgamation between Krupp Group and Hoesch AG
 - 1992 - 1994 Treuhandanstalt Berlin
 - Head of Division „Contract Management Principles“
 - Consultant „Company Development“
 - 1994 - 1998 Branchen Medien Verlag GmbH, Munich
 - Founder and Managing Partner
 - Developing the company to a specialist publishing house
 - 1999 - 2001 internet communities AG, Munich
 - Founder, member of executive board and majority shareholder
 - Venture capital company: Shareholding in 'young' internet companies and support by means of capital and know-how
 - since 2002 Dr. Schumann & Partner Unternehmensberatung
 - M&A consulting, company establishment, business development
 - since 2003 ARQUES Industries AG, Starnberg
 - Executive Board member Acquisitions (since October 2006)
 - Chairman of the Executive Board (since February 2008)