

Fact Sheet ARQUES Industries AG, Starnberg

- ARQUES is a business partner of international conglomerates regarding company spin-offs no longer belonging to the core business and a turnaround specialist who focuses on the acquisition and the active restructuring of companies in transitional situations.
- ARQUES is the largest European player in this market. ARQUES subsidiaries have headquarters in Germany, Austria, Switzerland, Spain, the UK and Italy and international production locations.
- Stock exchange (SDAX) listed turnaround specialist with revenues of more than 2 billion € in 2007, currently annualized more than 5 billion € in 2008.
- ARQUES actively reorganises the companies with its own team and resources in order to develop these to competitive and profitable enterprises.
- ARQUES has executed more than 40 successful transactions since starting its operational business in 2003.
- Sellers among others were Thomson (SM Electronic); the Otto Group (Actebis); United Internet (NT Plus); Evonik (SKW Metallurgie, Oxxynova, Quab and Oxiris); Arcandor (Golf House and Fritz Berger); Dynamit Nobel (Rohner Chemie, CH); Michelin (Anvis); MASCO (Missel, SKS).
- Currently ARQUES has 23 subsidiaries in its portfolio including the IT distributors Actebis and COS Distribution, the automotive suppliers Anvis and Eurostyle, the chemicals companies Oxxynova and Rohner, the retailers Golf House and Fritz Berger, reception technology distributor SM Electronic with the brand Skymaster, the gas station supplier Rohé, and the candy manufacturer Van Netten.
- Buyers of successfully restructured ARQUES subsidiaries are usually strategists, for example the stock exchange listed US conglomerate Newell Rubbermaid (operating among other things within the child care segment) bought the baby stroller manufacturer teutonia which had been restructured by ARQUES. Optional sales variant is initial public offer: IPO of SKW Metallurgie (currently listed in the SDAX).
- With its own "task force", a team of around 80 experienced restructuring specialists from all relevant business divisions, ARQUES actively carries out the development of the subsidiaries' business.

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